



STACY GOTTULA

One of the nation's foremost agents, Stacy is widely recognized in the industry for her unparalleled service and extensive knowledge of the luxury real estate market. Considered one of the top real estate agents in Los Angeles, she has been recognized in REAL Trends' "America's Best," Hollywood Reporter's "Top 25 Real Estate Agents," and Variety's "Showbiz Real Estate Elite." She joined The Agency in August of 2016, having long-admired their reputation for redefining the industry and pushing the boundaries of a traditional brokerage. Her collaborative spirit, forward-thinking approach and commitment to exceeding even the highest of expectations makes her a natural fit for The Agency team.

Stacy's mastery of the demanding West Los Angeles market and thorough knowledge of high-end properties has led to record-breaking sales of the city's premier real estate. In 2015 she listed "Palazzo di Amore" in Beverly Hills, which was the United States' most expensive home ever at a staggering \$195 million dollars, preceded by the sale of "Le Palais," a record for the Beverly Hills flats in 2013 with a list price of \$58 million; "Le Belvedere," the highest-priced sale in the nation in 2010 with a list price of \$72 million; as well as the prestigious Hefner Estate in 2009, also known as the "sister property" to The Playboy Mansion. Her record-breaking sales over the years have garnered international attention in Bloomberg, CNN Money, Wall Street Journal, Robb Report and Forbes, to name a few.

A California native, Stacy studied at the University of California, San Francisco before moving to Los Angeles and finding her calling in the dynamic world of real estate. She became a licensed agent in 2004, and in 2006, she partnered with Joyce Rey, one of the top-ranked women in the industry. Together for over ten years, they built an award-winning team at Coldwell Banker. With her down-to-earth approach and expert negotiating skills, Stacy achieved Coldwell Banker Previews International designation in record time and was recognized as the top 1%.

Consistently raising the bar in the luxury real estate industry, Stacy is always looking for new ways to enhance the real estate experience for her clients. She prides herself on her excellent communication, creative problem-solving, and ability to think ten steps ahead of the competition.

Stacy attributes her professional success to living a multifaceted life with a focus on balance, growth, and having fun. A free spirit, she loves spending time in nature, practices yoga and meditation, and always makes time for family, friends and travel. She contributes to a number of charitable causes, including Food On Foot, a non-profit dedicated to providing L.A.'s poor and homeless with meals, clothing and job assistance, and Coupla Guys and Gals Give Back, a platform connecting influencers with volunteer organizations in an effort to grow awareness and create positive change for people, animals and the environment.



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